UnitedHealthcare LEAN[®] User Guide



UnitedHealthcare

Learning Objectives

- Describe the benefits of using LEAN
- Explain how to access LEAN
- Identify the devices you should use with LEAN
- Understand the steps to complete a Scope of Appointment (SOA) in LEAN
- Understand the steps to complete an MA/PDP application using the LEAN website or mobile app
- Understand the steps to complete a Health Assessment in LEAN
- Understand the steps to complete an AARP[®] Medicare Supplement application using LEAN
- Locate your saved and submitted MA/PDP and Medicare Supplement applications
- Locate resources you can go to for help



What Is LEAN?

LEAN is the preferred method of submitting applications because no matter where you are or what time it is, your enrollment experience will be faster, easier, and better.

	FASTER		EASIER		BETTER
•	LEAN automatically determines the appropriate election period when online.	•	Available on mobile tablets and computers.	•	All plans available to enroll via LEAN.
•	Enrollment receipts arrive in real time!	-	Signature capture is a touch- enabled part of LEAN.	•	Get signatures remotely after an appointment!
	The provider search directory website is one click away. ¹	•	Same log in as Jarvis! Complete the Health Assessment.	•	Take applications whether you're online or offline ² !
-	Complete applications in less time.	-	Can only access applications for the states you are licensed.	•	Applications and SOAs are stored digitally in LEAN for 10 years. ³
•	Complete your SOA in LEAN!	•	Guardrails in LEAN ensure more accurate processing.	•	Helps prevent errors!

¹ Not applicable for AARP[®] Medicare Supplement Plans

² Offline is not available for AARP Medicare Supplement Plans

³ AARP Medicare Supplement Plans online applications are available up to 90 days after submission Confidential property of UnitedHealth Group. For Agent use only. Not intended for use as marketing materials for the general public. Do not distribute, reproduce, edit or delete any portion without express permission of UnitedHealth Group. 8.25.2020



Getting Started

Accessing LEAN

LEAN can be accessed on a mobile device through the LEAN mobile app. The LEAN app can be used online or offline¹.

The LEAN mobile app is available for download from the Apple App Store or Google Play.

LEAN can also be accessed on browsers via Jarvis or directly at the following URL: <u>https://lean.uhc.com/prweb/PRWebLDAP2/</u> Log in using your Optum ID credentials.

When using LEAN while online, a stable Wi-Fi connection is recommended. We do not recommend using a cellular signal or hotspot with LEAN.

¹ Offline is not available for AARP Medicare Supplement Plans





Technical Requirements

Mobile Requirements	Computer Requirements
Agents download the LEAN mobile app on tablets.	Agents may use a computer to access the LEAN website.
 Apple iPad[®] (iOS 9+) or Samsung Galaxy tablet (OS 4.1+) Access to the Apple App Store or Google Play Store Wi-Fi internet connection The LEAN mobile app can be used offline, but	 Mac (OS X) or Windows PC (Windows 7+) Apple iPad[®], Android tablet, or Microsoft Surface High-speed internet connection Internet Explorer 11, Safari, Firefox, or Google Chrome Pop-up blockers disabled
an internet connection is required to upload applications or access other resources.	The LEAN website cannot be used offline. All tools in LEAN are available via the website.

LEAN has been tested specifically on the following mobile devices:

- iPad (3rd, 5th, 6th generation)
- iPad Pro
- iPadAir
- iPad Mini

- Samsung Galaxy Tab S2
- Samsung Galaxy Tab A
- Samsung Galaxy TabE
- Samsung Galaxy Tab4

Signature Requirements

Mobile Requirements	Computer Requirements
Signature capture on the LEAN mobile app is done via:	Signature capture on the LEAN website for MA/PDP is done by:
• Touchinput	TouchinputMouse
Signature capture on the LEAN mobile website is done via:	Signature capture on the LEAN website for Medicare Supplement is done by:
• Touch input	 Touchinput Mouse Signature pad Voice signature

If you use a Topaz signature pad for Medicare Supplementapplications, you need to download and install the SigWeb plugin from Topaz: http://www.topazsystems.com/Software/sigweb.exe

Signing Into LEAN

Open the LEAN mobile app or the LEAN URL

You will log in using the same Optum ID credentials you use to log into Jarvis.

- If you have not yet created an Optum ID, click Create an Optum ID.
- If you already have an Optum ID, click Log In with Optum ID.



Creating Your Offline PIN

1. The LEAN mobile app will require you to set up an offline PIN the first time you log in online.

• Create your 4-digit numeric PIN and click **Set up PIN**.

NO1 wł	FICE: Please set up a 4-digit numeric PIN to use nen logging into the LEAN Mobile App offline.
A	Enter Offline PIN
A	Verify Offline PIN
	Setup PIN

You will use the PIN you created when you log in offline.
 Note: You cannot use your email address to log in offline.



You can change your PIN anytime you are online using the **Reset** Offline PIN button on the Home Page.



Before YouBegin

Things to know before starting an MA/PDP application in LEAN:

- The mobile app can be used online or offline; the website is only online
- You need to be online in order to use:
 - ✓ The provider search website
 - Automated election period logic
 - Remote signature
- Members do not need an email to enroll, but do need an email for:
 - Receiving an enrollment receipt
 - Opting into paperless document delivery
 - Remote signature
- Download a completed application as a PDF



Home Page

- Begin a new application using the orange (MA/PDP) button across the top.
- Begin a Scope of Appointment using the green button in the upper left.
- You can note if you're online or offline according to the indicator in the upper right.
- Your name also displays in the upper right.
- Helpful resources are available behind the buttons on the Home Page.
 - Teal buttons are for AARP Medicare Supplement applications and Companion Sales.
 - Blue buttons are hyperlinks to other sites that you need to be online for.
 - Purple buttons are PDF enrollment materials you can access online or offline.



Home Page

- Press the hamburger button in the upper left to access a navigation bar of additional buttons.
- New Application opens a new MA/PDPapplication.
- The My Applications button is where your SOAs and MA/PDP applications are stored in LEAN.
- The Alerts section contains important information you may need to know.
- The Profile section will display your name, licenses, and certifications.
- Sign Out is how you log out of LEAN.





Completing an Electronic Scope of Appointment (eSOA)

Scope of Appointment Form

- The first page of the Scope of Appointment is the details form.
- All required fields must be completed.
- A product type must be selected.
- Your agent information will be automatically populated.
- There is no zip code/county/state logic built into the scope form. You will need to manually enter those selections.
- Discard will delete the eSOA.
- Save will save it to My SoA Confirmations to return to later.
- The orange Continue button will advance the eSOA.

SoA Details Signature	l i i	
icope of Appointment Confirmation Form		
Before meeting with a Medicare beneficiary (or their aut products you are interested in. A separate form should b	horized representative). Medicare requires that Licensed Sales Represent e used for each Medicare beneficiary.	atives use this form to ensure your appointment focuses only on the type of plan an
Please check what you want to discuss with the Licens	ed Sales Representative: •	
🛛 Medicare Advantage Plans (Part C) and Cost Plans	Dental-Weion-Hearing Products	
U Stand-alone Medicare Prescription Drug Plan (Part D)	Hospital Indemnity Products	
Medicare Supplement (Medigap) Plans		
Licensed Sales Representative First Name	Licensed Sales Representative Last Name	Licensed Sales Representative ID
Are you the authorized representative?		
leneficiary Information		
Beneficiary First Name+	Beneficiary Last Name*	Beneficiary Phone Number
ate Appointment will be Completed		
Beneficiary Address*	City»	County=
Select. •	Beneficiary Zip Code*	
Discard Save		Continue to Signature Opt

Scope of Appointment Signature

UnitedHealthcare

	SoA Details	Signature
Signati	ure Type*	 Sign in LEAN n
		🔾 Sign via email

- The second page of the eSOA is the Signature page.
- At the top of the signature page are two options:
 - Sign in LEAN now
 - Sign via email with Remote Signature
- By default, "Sign in LEAN now" is selected.
 - This option is the standard signature option using a mouse or touchscreen.
- If you select "Sign via email with Remote Signature", the signature page will change for the remote signature process. The Remote Signature process is covered on page 30.
 - The "Sign via email with Remote Signature" option is not available offline.
- After signing and using the "Complete SoA" button, you will get a confirmation screen with a "S" confirmation number for your completed eSOA.



Completing a MA/PDP Enrollment Application

Navigation

1. Applicant Search	2. Medicare	3. Applicant	4. Product/Plan	5. Questionnaire	6. PCP Selection	7. Payment
8. Signature						

- Every page in the eSOA and MA/PDP application has navigation across the top.
 - As you advance through the application, click on any teal-colored button to return to that page of the application.
 - You cannot jump forward.
 - Required fields are marked with an orange asterisk.
- Every page in the eSOA and MA/PDP application has helpful PDF tools across the bottom.
 - The Enrollment Handbook opens the Enrollment Handbook.
 - Terms and Conditions opens the Terms and Conditions for you to review.
 - Help opens the LEAN User Guide.

Discard Save for Later				Continue to Applicant Information
	Enrollment Handbook	Terms and Conditions	Help	

Applicant Search Page

- The first page of the application is the Applicant Search page.
- Enter your applicant's name, date of birth, and Medicare Number OR UnitedHealthcare ID Number.
- The member name, address, ID numbers, Part A/B dates, and whether or not the applicant has an outstanding payment on this page if a result is found.
- LEAN will populate this information, as well as mailing address, authorized representative, Medicaid ID number and Primary Care Provider (if found), through the rest of the application.
- Use the Start Application button in the Search Result box to use the search data in the application.
- The Application Search is optional. Use the Skip Applicant Search button to proceed without using it.



First Name *	Applicant Search Res	ult
USER	First Name:	USER
GUIDE	Last Name:	GUIDE
Date Of Birth★ 12 ✔ 03 ✔ 1930 ✔	Address:	123 TEST DRIVE, LOS ANGELES, CA 90001
ID Type *	Medicare Number (MBI):	1AA1AA1AA11
Medicare Number (MBI) ~ Medicare Number (MBI)*	UHC Member ID:	123456
1AA1AA1AA11	Part A:	08/01/1994
Search	Part B:	08/01/1994
	Start Application	

Skip Applicant Search

Medicare Page

- The second page of the application is the Medicare Information page.
- The Medicare Number field will only accept Medicare Beneficiary Identifiers (MBIs).
- The Medicare Number field has logic built in to ensure you correctly enter the MBI.
- Discard will delete the application.
- Save for Later will save it to My Applications to return to later.
- The orange Continue button will advance the application.

MEDICARE HEALTH INSURANCE CARD INFORMATION

FIRST NAME *	MIDDLE NAME	LAST NAME *		
First name Middle name		Last name		
MEDICARE NUMB	ER*	SEX*		
00000000A IS ENTITLED TO HOSPITAL (PART A) MEDICAL (PART B)		Select EFFECTIVE DATE		
		• 01 • •		

Applicant Info

- The third page of the application is the Applicant Info page.
- Once the zip code is entered, the available county options will automatically populate in the County field.
- Once a county is selected, the state will automatically populate.
- If the member has a separate mailing address, enable the checkbox to open the optional Mailing Address fields.
- The Email Address field is optional unless the Paperless Opt-In is enabled for electronic document delivery.

ermanent Address			
Permanent Residence Stree (PO Box is not allowed)*	et Address	Address Line 2	
Street		Apt	
City*	Zip code *	County*	State*
City		Select 🔻	
Is Mailing Address dif	ferent than Permanent Res	idence Street Address?	,
ontact Information			
Primary Phone	Alternate Phor	ne	Email Address
000000000	000000000)	Email
Paperless Opt-In			
Paperless Opt-In			
Paperless Opt-In By signing up for p	aperless delivery, the appli	cant has agreed to rec	eive plan materials such as plan
Paperless Opt-In By signing up for p documents and wellne 	aperless delivery, the appli ess information delivered o	cant has agreed to rec nline instead of paper	eive plan materials such as plan copies. The applicant may continue to

delivery at any time or can call the health plan to have a paper copy sent to the applicant

Applicant Info

- Additional optional fields on the Applicant Info page include:
 - Primary Spoken Language
 - Preferred Material Format
 - Sales Initiative
- If the member has an Authorized Representative enrolling them, enable the checkbox at the bottom of the page and complete the optional Authorized Representative fields.

Other Information
Date Of Birth •
Primary Spoken Language ENGLISH •
Preferred Material Format English 🔻
Sales Initiative Not Applicable
Authorized Representative ①
Is there an Authorized Representative enrolling this beneficiary ?

Plan Selection

- The fourth page of the application is the Product/Plan page.
- The Proposed Effective Date must be selected before the plan options display.
- The Institution and Medicaid questions will open additional required fields if you answer "Yes" to them.
- Only plans for the zip code previously entered will display. The premium and H-PBP will populate automatically when you select a plan.
- If the plan has any riders, those options will open up after the plan is selected.

Proposed Effective Date Select		
1. Are you a resident in an institution (e.g. skilled nursing facility, rehabilitation hospital)? •	' • Yes	o No
2. Are you enrolled in your state Medicaid Program?	• Yes	○ No
3. Are you a member of a State Pharmaceutical Assistance program? •	• Yes	○ No
Select Your Plan		
Choose Product • ① Plan Premium Select • H-PBP		
Dental Rider		
No Rider Available 🔻		
Fitness Rider		
No Rider Available 🔻		

Election Period Selection

- Once the Proposed Effective Date and Product fields are selected, you can choose the Election Period.
- If you are online, the Election Period options will be automatically calculated based on the information you have entered into the application.
- If you are offline, all Election Period options will display. The Election Period Worksheet PDF is available on this page to help you make the correct selection.
- If you select SEP, all SEP Reason Codes will display. The SEP Reason Code field includes a PDF to assist you in choosing the correct selection.

Election Period * Select Election Period Worksheet	Election Period * SEP Election Period Worksheet
Select	SEP Reason Code *
SEP	Select Need assistance with SEP Reason Code?

Questionnaire

- The fifth page of the application is the Questionnaire page.
- All questions displayed on this page are required.
- If you answer Yes to the Other Health or Other Drug Coverage questions, the open entry fields may become required.
- Please note that these fields have character limitations.

Important Questions Do you have End-Stage Renal Disease (ESRD) ?* Yes No Do you or your spouse work?* Yes No Are you covered under any health insurance other than Medicare, O NO Yes such as private insurance, Workers Compensation, Tricare or Veterans Administration (VA) benefits? . This information helps determine if there is a need for coordination of benefits for health coverage. Type of Insurance (Example: Group, Private, Exchange, Insurance Company Veterans, etc.) Select .. Group number ID Number Some individuals may have other drug coverage, including other Yes No private insurance, TRICARE, VA benefits, State Pharmaceutical Assistance Program or Federal Employee Health Benefits coverage. Will you have other prescription drug coverage in addition to the plan? . This information helps determine if there is a need for coordination of benefits for prescription drugs. Name of the Plan Member ID Group ID Effective date . .

Chronic Questionnaire

- If you have selected a Chronic Special Needs Plan, the Questionnaire page will include the Chronic Questionnaire.
- All questions on this page are required.
- You must answer "Yes" to the initial Chronic Condition question. If you answer "No", you will not be able to answer the other questions.
- The member's physician information must be entered at the end for verification purposes.

Completion of this document authorizes the disclosure and/or use of individually identifiable health information, as set forth below, consistent with Federal law concerning the privacy of such information.		
Use and Disclosure Authorization		
I hereby authorize the disclosure of Provider Name	of my health information described above by:	
Provider Address	City	
State	Zip code	

Do you have a Chronic Condition? *	• Yes	1 0	٩o		
✓ Chronic Questionnaire					
I. <u>Diabetes</u> ("Yes" to 1 or 2 pre-qualifies the candidate.)					
1. Have you ever been told by a doctor or clinic that you have diabete (too much sugar in the blood or urine)?	^s o Yes	o No	o Not Sure		
Have you ever been prescribed, or are you taking insulin or an oral medication that is supposed to lower the sugar in your blood?	 Yes 	o No	o Not Sure		
II. <u>Chronic Heart Failure</u> ("Yes" to question 1 or questions 2 and question 2 or 3 only requires further verification.)	3 pre-qualifie	s the candidate	. "Yes" to		
 Have you ever been told by a doctor or clinic that you have heart failure or Congestive Heart Failure (weak heart or weak heart pump)? 	o Yes	o No	o Not Sure		
 Have you ever had problems with fluid in your lungs and swelling in your legs in the past, accompanied by shortness of breath, due to a heart problem? 	່ o Yes	o No	 Not Sure 		
 During the past 12 months, have you been counseled or educated about weighing yourself daily due to a heart problem? 	o Yes	o No	o Not Sure		
III. <u>Cardiovascular Disorders</u> ("Yes" to any of the questions (1–6) pre-qualifies the candidate.)					
 Have you ever been told by a doctor or clinic that you have a cardiovascular disorder such as cardiac arrhythmia, coronary artery disease, peripheral vascular disease, or chronic venous thromboembolic disorder? 	• Yes	o No	• Not Sure		
2. Have you ever been told by your doctor or clinic that you have an irregular or abnormal heartbeat, poor circulation in your legs, clogged arteries or a heart attack?	• Yes	o No	Not Sure		
3. Have you ever had multiple episodes of chest pain, pain in your legs or blood clots requiring medical attention?	° o Yes	○ No	• Not Sure		
4. Have you ever been prescribed medications to thin your blood, including Warfarin or Clopidogrel?	• Yes	○ No	• Not Sure		
5. Do you have a pacemaker or internal defibrillator?	• Yes	o No	• Not Sure		
6. Have you had angioplasty, stents or bypass on your heart or legs?	• Yes	○ No	• Not Sure		

Primary Care Physician

- The sixth page of the application is the PCP Selection page.
- The PCP ID, PCP Name fields and Current Patient question are required.
- If you are online, you can use the PCP Search button to search for a physician on the Rally website.
- After navigating the Rally website and selecting a provider, the Click to Populate Selected PCP button will import the provider information into LEAN.
- If you are offline, you will need to enter PCP information manually into the fields. The PCP Search buttons are not present offline.

Primary Care Physician (PCP)		
1. PCP Search		
2. Click to Populate Selected PCP	0	
PCP ID *		
#		
PCP Name *		
Name		
PCP Phone Number		
000000000		
Current Patient of OYes	o No	

Payment Page

- The seventh page of the application is the Payment page.
- At the top of the page, you can review the plan chosen and the premium.
- The Payment Disclaimer must be read word- forword to the member, or the member must be given time to read it and accept the corresponding checkbox.
- LEAN offers 4 payment options for MA/PDP plans.
 - Electronic Funds Transfer
 - Direct Pay
 - SSA
 - RRB
- Additional required fields and/or disclaimers may open depending on the choice made.
- Additional disclaimers must be read word- forword to the member, or the member must be allowed to read and accept it.

Plan	Plan Premium
IND - AARP MedicareComplete (HMO) (MAPD)	\$0.00
Total Monthly Premium	\$0.00
yment Disclaimer 🔹	
If you have a monthly plan premium, you can pay your that you currently have or may owe) by mail, Electroni invoice for Direct Payment. You can also choose to pay or Railroad Retirement Board (RRB) benefit check each m	monthly plan premium (including any late enrollment penalt c Funds Transfer (EFT) each month, or we will provide you ar our premium by automatic deduction from your Social Securit onth.
If you are assessed a Part D-Income Related Monthly A Security Administration (SSA). You will be responsible for You will either have the amount withheld from your So RRB. DO NOT pay UnitedHealthcare the Part D-IRMAA. P their prescription drug costs. If eligible, Medicare coul prescription drug premium, annual deductible, and co-in	djustment Amount (IRMAA), you will be notified by the Socia r paying this extra amount in addition to your plan premium cial Security benefit check or be billed directly by Medicare c eople with limited incomes may qualify for extra help to pay fo d pay for 75% or more of your drug costs including monthl surance.
Additionally, those who qualify will not be subject to th eligible for these savings and don't even know it. For m Security at 1-800-722-1213. TTY users should call 1- www.Socialsecurity.gov/prescription help.	e coverage gap or a late-enrollment penalty. Many people ar ore information about this extra help, contact your local Socia 800-325-0778. You can also apply for extra help online a
If you qualify for extra help with your Medicare prescrip plan premium. If Medicare pays only a portion of this p option.	ition drug coverage costs, Medicare will pay all or part of you remium, it is recommended you choose the Direct Pay or EF
This Disclaimer has been communicated to Applica	nt and Applicant agrees
emium Payment Option *	
 Electronic Funds Transfer (EFT) 	

Signature Page

Select Signature Type .

- Sign in LEAN now
- Sign via email with Remote Signature
- The last page of the application is the Signature page.
- At the top of the signature page are two options:
 - Sign in LEAN now
 - Sign via email with Remote Signature
- By default, "Sign in LEAN now" is selected.
 - This option is the standard signature option using a mouse or touchscreen.
- If you select "Sign via email with Remote Signature", the signature page will change for the remote signature process.
 - The "Sign via email with Remote Signature" option is not available offline.

Sign in LEAN Now

- Both the applicant and agent must sign his or her own name.
- The signature can be done two ways:
 - Using a mouse on a PC
 - Using a touchscreen PC or tablet
- After entering a signature, the Accept and Clear options become available.
 - Accept saves the signature and populates the Signature Date
 - Clear erases the signature so you can start over.
- You may also enable the checkbox to send the applicant or yourself an enrollment receipt. If you do, you must read the enrollment receipt disclaimer to the member.
 - Never enter your email address as the member's email address.

eneficiary/Authorized Rep Sign	ature★	
Applicant Name User Guide Test	Medicare # 123456789A	Signature Date
gent Signature*		
Agent Name Test User	Writing ID 2143443	Signature Date
Send Applicant an Enrollment Receipt		

Shared Residence

- When using the LEAN website, you have the option for a Shared Residence Application.
- After enabling the Shared Residence Application checkbox, you will be able to choose which fields to duplicate in the second application.
- Use the "Select All" option if you want all fields duplicated.
- The second application will not open immediately, but will appear at the top of your list of Not Complete applications in My Applications.

Select All	
C Last Name	Primary Address
Mailing Address	Phone number
Spoken Language/materials	Authorized Representative
Institution Question/Information	Proposed Effective Date
Plan Selected	Riders
Health Coverage	Drug Coverage
PCP information	Premium Payment

Remote Signature

- When using the remote signature option, the Statement of Understanding will be replaced with instructions specific to the DocuSign remote signature process.
- You will not sign an application completed by remote signature.
- The applicant email is required for the remote signature process so they can receive the DocuSign email.
- The agent email is also required.
- The access code is agreed upon by you and the applicant and must be entered on this page. The applicant will use this code during the DocuSign remote signature process.

Signing with Remote Signature

*Please note this application cannot be edited during an in-process Remote Signature Request

Navigating on this Page:

- While signing with Remote Signature, the applicant will be using DocuSign, a trusted company that provides electronic signing for documents. The agent will not need to sign.
- You may switch between signature options at the top of this page.

Submission Guidelines:

- The applicant will need to sign the application within 24 hours of when the "Launch Remote Signature" button is clicked.
- If you are submitting an application less than 24 hours from the effective date, the applicant must sign before 11:59 PM CST.
- If the applicant signature is not captured before the effective date, then a new application with a new effective date will need to be completed.
- If the application is not successfully submitted within 24 hours, the status in the Action Required tab will read "Remote Signature: Failed"
- The agent can re-open the application in the Action Required tab. At this point, the agent can make any necessary edits and:
 1. Proceed with a new remote signature request
 OR
- 2. Both parties can sign in-person within LEAN

Access Code:

- The Remote Signature email will include a Review and Sign Document link that requires an Access Code to be entered.
- Please create an Applicant Access Code below.
 You must provide the Access Code to the applicant.
 The Access Code to the applicant.
- The Access Code must between 5-15 characters long. You may include both numbers and letters. The code is not case sensitive.
- Please note the Access Code will expire after three failed attempts.

U i attest that I have discussed with the beneficiary the benefi	ts and rules for this plan and the beneficiary wishes to be sent this enrollment application	
pplicant Email •	Applicant Access Code •	
gent Email *		
test@uhc.aob.com.aob		
Or Send Applicant an Enrollment Receipt		

Online Submission Confirmation



- When an application is completed online, the online Submission Confirmation screen finishes the process.
- If you took a PDP application, you will have a button to start a Medicare Supplement application with the applicant's data from the PDP application pre-populated.
- The "Start HA" button will be available if the selected plan is eligible for a Health Assessment. You can click this button to open the Health Assessment form.
- This screen has your confirmation number and the email address where an enrollment receipt was sent.
- You may view the submitted application, the enrollment receipt, or close the application.

Offline Submission Confirmation



- When an application is completed offline, the offline Submission Confirmation screen finishes the process.
- This screen has your confirmation number and a reminder to upload the application within 24 hours.
- You may view the submitted application, the enrollment receipt, or close the application.
- The Start HA button and Health Assessment form are also available offline.
- Remember to always double-check your application is Submitted in My Applications.

Remote Signature Confirmation

- When an application is completed using remote signature, the remote signature Submission Confirmation screen finishes the process.
- This screen has your confirmation number and instructions on the remainder of the remote signature process as covered previously.
- You may view or close the application.
- This does not mean your application is submitted! The applicant still has to complete the Remote Signature steps to sign and submit the application.



Remote Signature

- After completing the remote signature process in LEAN and submitting the application, the applicant will receive an email from DocuSign instructing them to review their document.
- The DocuSign email also includes instructions to the applicant to complete the process.
- The applicant has 24 hours to complete the DocuSign remote signature process.
- After clicking Review, the applicant will be sent to the DocuSign website.
- The applicant will have to enter the previously agreed upon Access Code.
- If the applicant forgets the code, you are able to see it by viewing the applicant's application in LEAN.



Remote Signature

- After entering the access code, the applicant will be presented with a copy of their application.
- Two "Sign" buttons will be on the application to be signed and initialed. Clicking on those buttons will prompt the applicant with signature options.
- NOTE: Interacting with other areas of the DocuSign site may direct the applicant away from the signing process and result in failure.
- After signing both buttons, the applicant should click Finish to complete the process.
- The applicant will be notified that they're done, and both applicant and agent will receive an email from DocuSign.
- If the applicant fails to complete the application, you can re-open the application in LEAN and resend the DocuSign request.



You're Done Signing	<u></u> ₩ •	. •	×
A copy of this document will be sent to your email by all signers. You can also download or print using	address when g the icons ab	completed ove.	
CONTINUE			


Completing an AARP® Medicare Supplement Enrollment Application

Before You Begin

Things to know before starting a Medicare Supplement application in LEAN:

- ✓ You must be online to take a Medicare Supplement application in LEAN.
- Be sure to have Adobe Acrobat Reader installed on your device as you will be asked to review all forms (application, EFT form, ancillary forms) in PDF prior to submission.
- You must provide the consumer with the full AARP Medicare Supplement enrollment kit prior to enrollment. This kit may be provided electronically for Voice Signature and Remote Signature options within LEAN. The kit must include the "Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare."
- Using the enrollment kit, review the available plans in your state/area and quote applicable rate(s) prior to starting a new online enrollment application.
- LEAN will display the state-specific enrollment application and associated forms (Replacement Notice, Electronic Funds Transfer Form, and state-specific forms for FL, IL, KY and OH).
 - You must **review** each question and statement with the consumer either by sharing your computer screen with them, or asking them to read along in the enrollment kit.
- Before you enter the online enrollment process, confirm that the consumer understands and is willing to sign the forms electronically or by voice (if applicable).
- If the consumer is not an AARP member, AARP membership must be purchased either by credit card within the online enrollment tool OR by calling 1-866-331-1964, Monday-Friday 7 a.m. – 11 p.m., Saturday, 9 a.m. – 5 p.m. ET. For Voice Signature applications, AARP Membership must be purchased prior to starting the voice recording.

AARP endorses the AARP Medicare Supplement Insurance Plans, insured by UnitedHealthcare Insurance Company (UnitedHealthcare Insurance Company of New York for New York residents). UnitedHealthcare Insurance Company pays royalty fees to AARP for the use of its intellectual property. These fees are used for the general purposes of AARP. AARP and its affiliates are not insurers. AARP does not employ or endorse agents, brokers or producers.





Three Ways to Collect Signatures

UnitedHealthcare

<u>Electronic</u>

- Available in all states
- Via touch screen or Topaz signature pad
- You must collect consumer signatures in-person

Remote / Digital

- Available in all states
- Via phone and email, DocuSign
- Consumer must have an email and access to a computer to sign

<u>Voice</u>

- Available in all states
- Via phone
- All questions and disclaimers must be recorded via a unique toll-free #

- Consumers should be asked their signature preference at the time of enrollment.
 - Note: As a reminder, agents are required to communicate with consumers in the manner the consumer prefers, including having some means of accommodating members who wish to meet face-to-face at an agreed upon location.
- In the following pages, the uniqueness of each signature type is highlighted

Electronic Signature Details

- If meeting with a consumer in-person, the consumer has the option to sign the application using a signature pad or touch screen device.
 - If you use a Topaz signature pad for Medicare Supplement applications, you need to download and install the SigWeb plugin from Topaz: <u>http://www.topazsystems.com/Software/sigweb.exe</u>
 - You are given the opportunity to test your signature pad prior to starting the application.
- To activate the signature box, the consumer must consent to the statements above by checking the box and then sign within the signature box. Their signature will appear on the screen.

I have read all information and have answered all questions to the best	t of my ability.
*Applicant Signature	
By signing below, I have read and agree to the above	
	clear signature
Jane Doe	and sign again

• To clear and re-sign, the consumer will need to click the "clear signature and sign again" link next to the signature box.

Remote / Digital Signature Details

- This process allows consumers to sign remotely they can be in-person with you or at a convenient location, preferably near their computer to sign their application.
- The consumer's email is required for the remote signature process so they can receive the DocuSign email.
- You will not sign an application completed by remote signature.
- The access code is agreed upon by you and the applicant. The applicant will use this code during the DocuSign remote signature process.
- The applicant has 24 hours to complete the DocuSign remote signature process.
- A reminder email is sent to you and the consumer if not signed within 8-12 hours.
- You have the ability to resend the application to the original email address provided or to a different email address. You also have the ability to change the access code if consumer forgot the original one.
- Consumer may provide us with one email address. Changing the email address for remote signature, will also change where we deliver other items that they may have agreed to early on (i.e. electronic plan documents).
- And you have the ability to update the application and resend if an error is found.



Docu 5

Voice Signature Details

- This process allows consumers to sign remotely they can be inperson with you or at a convenient location. Unlike remote signature, they are not required to have an email address.
- Make sure you have the ability to do a conference call or 3-way call with the consumer and phone recording system.
 - You and the consumer must have clear lines and be easily heard in the recording.
- ! All questions and disclaimers displayed on the screen must be read word-for-word to the consumer during the recording.
 - **Exception:** Gray boxes are instructional content for you and should not be read to the consumer.
 - **IMPORTANT:** Call into the provided toll-free number prior to starting the application. Failure to do so will result in an incomplete application.
 - If information is not read accurately, application will pend and a new application with recording will be required from you and the consumer.
 - If response is not received in a timely manner, application will be denied.

Voice Signature Details (cont'd)

- For applications to be processed immediately, AARP Membership should be collected prior to entering LEAN.
 - If the consumer is not an AARP member, AARP membership must be purchased either by credit card within myAARPconnection.com OR by calling 1-866-331-1964, Monday-Friday 7 a.m. – 11 p.m., Saturday, 9 a.m. – 5 p.m. ET.
 - You must assist the consumer in either joining or renewing their membership prior to the start of the voice signature process.
 - You must not record credit card information during the application process.

Legal Representatives

- Onscreen prompts are provided in obtaining consent for voice recording or remote signature, confirming if the consumer or their Legal Representative is completing the application, etc.
- If a person with legal authority to enroll on behalf of the consumer is present, the person's name must be captured
- Documentation must be provided to UnitedHealthcare to show proof of legal representation.
- Electronic Funds Transfer (EFT) will not be an option if the legal representation is signing.
 - EFT can be set up post-enrollment

Let's Get Started

- Click on the teal button to start a new AARP Medicare Supplement Application.
- The application will open in a new window if using LEAN via browser. If using the mobile app, your default browser will open with the application.
 - Tip: Be sure pop-up blockers are turned off.

Note: The following screens will display touch device screen content. Content will vary by state, applicant eligibility and signature capture type.



Check Eligibility and Availability

- Enter the consumer's permanent resident ZIP code.
- The "State" field will be pre-populated based on the ZIP code.
- Enter the consumer's date of birth and the Medicare Part B effective date (including future effective date, if applicable).
- Select the consumer's requested effective date.
 - Effective dates can be entered up to 14 months into the future. The consumer must be turning age 65 or older at the time of the requested effective date to use this online application

			-						
1	Selection	2	Plan Application	ı)	3	Information	4	Submit	Contact Support
 Che Ava Plar Wha Cus 	eck Eligibility and ilability In Selection at You Need tomer Information								Desk at: 1-888-381-8581 Monday-Friday 8 a.m 8 p.m.
Che Please insure	ck Eligibility and a provide the following d by UnitedHealthcare	d Availal consumer i Insurance	bility information for Company (Uni	enrollme	ent into : thcare Ir	an AARP [®] Medicare S nsurance Company of	Suppleme New Yor	nt Insurance Plan, k for New York	
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Plan Selection

- Based on the information provided on previous screen, the available plans and estimated monthly premium rates for each plan will be displayed. A single estimated amount is provided after all the application questions have been answered.
- **Important:** Premium rates <u>do not</u> include discounts for multi-insured, electronic funds transfer, and annual payer. Relevant discounts will be applied after the application is processed.
- If the consumer is eligible, potential premium rates will include the Enrollment Discount.
- Based on discussions with the consumer, please select the plan that best fits the consumer's needs.

	lealthcare					
lan Selection						
1 Plan Selection	2 Plan Application	3 Ad	ditional	4	Review and Submit	Contact Support
Check Eligibility and Availability Plan Selection What You Need Customer Information						Need help? Call the Producer He Desk at: 1-888-381-8581 Monday-Friday 8 a.m 8 p.m. ET
Plan Selection There are 8 plans for PA, 17	7019					
Rates based on the consumer'	s:					
Date of Birth: Medicare Part B Effective Date: Requested Effective Date:	06/30/1953 07/01/2019 07/01/2020					
<u>Change Eligibility and Availabi</u>	ity Information					
Medicare Supplement Plan	Standard Rate With Er	Rates	nt Level 2 Rate	,		
Di 5	\$15	5.00	6204.27			
Plan F		5.05	\$381.37		apply now	
Plan F	\$11	7.73	\$366.70		apply now	
Plan G Plan A	\$11	7.73	\$366.70		apply now apply now	
Plan G Plan A Plan B	\$11 \$66 \$11	5.05 5.18 5.29	\$381.37 \$366.70 \$162.75 \$283.50		apply now apply now apply now	
Plan G Plan A Plan B Plan C	\$11 \$66 \$11: \$15	5.09 5.18 5.29 4.48	\$381.37 \$366.70 \$162.75 \$283.50 \$379.87		apply now apply now apply now apply now apply now	
Plan G Plan A Plan B Plan C Plan K	\$111 \$66 \$111 \$15 \$48	7.73 5.18 5.29 4.48	\$386.70 \$366.70 \$162.75 \$283.50 \$379.87 \$118.12		appiy now appiy now appiy now appiy now appiy now appiy now	
Plan G Plan A Plan B Plan C Plan K Plan L	\$11 \$66 \$11: \$15 \$48 \$80	7.73 5.18 5.29 4.48 8.03 0.82	\$366.70 \$162.75 \$283.50 \$379.87 \$118.12 \$198.75		appiy now appiy now	

What You Need and Signature Capture

- Indicate the type of method to be used when capturing the signature
 - Electronic Signature: signature pad or touch device.
 - You will also be given an opportunity to test your signature capture device, if applicable. This is optional.
 - Remote digital signature via DocuSign
 - Voice Signature



What You Need and Document Review

- Before you start to answer the application questions, you must provide the consumer with a copy of the AARP Medicare Supplement enrollment kit and attest to doing so.
 - If the consumer does not have an enrollment kit, you can send them a link to an enrollment kit via email
 - If face-to-face, a hard copy of the enrollment kit must be provided to the applicant
 - The email will come from UnitedHealthcare Plans (enotifications@uhccustomer.com)

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*Last Name:	Doe	
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*E-mail Address:		
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ent Portal		
received after 3 minute	s and the email address is correct, pl	ease have the applicant check thei
the email is still not rece	ived, you should try another email ad	dress, or refer the applicant to the
ent kit tiley alleady rece	iveu.	
it has received the plai	n documents and you have reviewe	ed the materials with them.
		d back next step
	*First Name: *Last Name: *Last Name: *E-mail Address: ent Portal In received after 3 minute the email is still not rece ent kit they already rece It has received the plan	and the application the appli

Plan Selection – Voice Signature

If the voice signature option was selected on the previous screen, you will be provided with the following information.

Voice Signature Instructions

- To start the voice signature recording, call **1-888-889-9198.**
- Be sure the consumer is on the line with you before calling.
- You will be provided with a greeting. When prompted, enter your Writing Agent ID via your key pad and enter # when finished.
 - For Writing IDs with alpha characters, please omit when entering on your key pad.
- Start recording immediately after the instructions are completed. There <u>will not</u> be a tone indicating a start.
- When finished recording the entire application press 1 to receive your confirmation number.



Voice Signature Instructions (cont'd)

- AARP membership is required to enroll in an AARP Medicare Supplement Plan.
 - We will collect AARP Membership on the next screen. However, you are not permitted to record credit card information while recording enrollment application and forms. Therefore, enroll the consumer for AARP membership **prior** to calling the toll-free number.
 - A link to the AARP Membership tool is provided on the screen. The tool allows you to apply, renew and verify the consumer's AARP membership.



Voice Signature Instructions (cont'd)

- Consumer must attest to receiving an enrollment kit.
- On certain screens you will see gray boxes. The gray boxes contain instructional copy for you to read to yourself and not to be read out loud to the consumer and/or recorded.
- Agents must follow all the instructions within LEAN. Agents must ask all questions and read any other information, including but not limited to disclaimers, terms and conditions, notices, authorizations, etc., verbatim without alteration.
- As the consumer responds to the questions, you will enter the consumer enrollment information on the screen.



Consumer Information

- AARP membership is required to enroll in an AARP Medicare Supplement Plan. Please click on the link next to the corresponding field to apply, renew and verify the consumer's AARP membership.
 - Voice Signature users: This link was provided to you on the previous screen and will not be provided to you on this screen as membership must be obtained prior to the tart of voice recording. If voice recording has started without membership, <u>hang up</u> to complete membership and restart the process. If you submit without membership, applications will not be processed and you will be contacted to collect the membership number. Therefore, it is important that you obtain the AARP membership prior to the start of the recording so the application can be processed immediately.
- Please fill out the consumer and agent information on this page. Any information that was entered on the previous page will pre-populate on this and future screens. If you need to make a change, you will be prompted to return to the original page where you initially entered the information.
- Information provided may be used to contact the consumer via mail, phone or email if additional information is needed to complete this enrollment application.



AARP Membership Portal

If you select the link to join, renew or verify AARP membership, a new window will appear.

AARP Membership

By Men	ibership Number
	OR
🗕 By Cont	tact Information
First Nam	e *
Last Nam	e *
Zip Code	
Date Of B	irth *
🛗 (mm/	/dd/yyyy)
Member S	earch is based on exact member information. Pleas
* Indicates	required field
	SEARCH

Member Verification

 If the consumer is already an AARP member or resides in the same household as an AARP member, you can verify the member number or look the member up by contact information if it is not known.

New Member

• Click on "New Member" to sign-up a consumer for AARP Membership.

Plan Application

Guaranteed Acceptance

- Please answer all questions on this page. The responses to some of the Guaranteed Acceptance questions have been prepopulated based on the consumer's date of birth, Medicare Part B Effective Date and Requested Effective Date that you entered earlier. Please provide responses to all other required questions.
 - Voice signature users: Regarding prepopulated answers, ask the question and receive the answer from the consumer. Responses must be recorded from the applicant, even though the screen has pre-populated the response based on previous information provided.
- As you enter the consumer's answers to questions, the tool displays only the subsequent questions required for the consumer.



Print and Save for Later

Starting from this page forward, you have the option to "Save For Later" and "Print Application."

Save for Later

- The "Save for Later" functionality allows you to save an incomplete online enrollment application for up to 90 days.
- If you choose the "Save for Later" option, signatures will be cleared.
- When resuming an enrollment application, you must review the entire enrollment application again. Please ask all questions and reconfirm all prior answers, as the consumer's status or medical conditions may have changed.
- Signatures must be recaptured.
 - Voice Signature users: If resuming an application, please start the recording from the beginning. We must have one recording for one application submitted.



Print

 You can print an application with the data you have entered thus far and submit the application via mail, if you or the consumer desires.

PlanApplication

Past and Current Insurance

- Review the statements and questions regarding past and current insurance coverage with the consumer. The consumer must answer all questions to the best of his/her knowledge.
- Additional questions may display, depending on how the consumer answers each question.

1	Plan	2	Plan	2	Additional	1	Reviewa
4	Selection	14	Application	13	Information	/4	Submit
		Plan	Application Questions				
		Insu	rance Coverage				
		Auth	orization				
Pas	t and Current li	nsuranc	e Coverage				
Revi	ew the statements b	elow, then	answer all questions	to the b	est of your knowle	dge.	
• Y	ou do not need more	than one N	ledicare supplement po	licy.			
• Y	ou may want to evalu	ate your ex	isting health coverage	and deci	de if you need multi	ple coverag	es.
• Y	ou may be eligible for	benefits ur	nder Medicaid and may	not nee	d a Medicare supple	ement policy	
• If	after purchasing this	policy, you	become eligible for Me	edicaid, t	he benefits and pre-	miums under	er your Medica
s Y	opprement policy can ou must request this :	uspension	within 90 days of beco	g your er ming elig	gible for Medicaid. If	you are no	longer entitle
N	fedicaid, your suspen olicy) will be reinstitut	ded Medica ed if reque	are supplement policy (sted within 90 days of k	or, if that osing Me	is no longer availab dicaid eligibility	ole, a substa	intially equival
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0	overed by an employe	er or union-	based group health pla	n, the be	nefits and premium	s under you	r Medicare
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0	r union-based group i	ealth plan,	your suspended Medic	are supp	plement policy (or, if	that is no lo	onger availabl
s g	uostantially equivalen roup health plan.	t policy) wi	i be reinstituted if reque	ested wit	nın 90 days of losing	g your empl	oyer or union-
• •	ounseling services m	ay be avail	able in your state to pro	ovide adv	vice concerning your	r purchase o	of Medicare
s	upplement insurance	and concer	ning medical assistance	e through	h the state Medicaid	l program, ii siary (SLMP	ncluding bene
Forv	our protection, you	are requir	ed to answer all the o	uestions	below and sign in	the signat	ure box belo
PLE	ASE ANSWER ALL G	UESTION	s				
To th	e best of your know	ledge,					
*Are	you covered for medi	cal assistar	nce through the state M	edicaid p	program? (Medicaid	is a state-ru	un health care
progr	am that helps with me	edical costs	for people with low or	limited in	come. It is not the f	ederal Medi	care Program
Note NO ti	to applicant: If you a this question.	are particip	ating in a "Spend-down	Program	n" and have not met	your "Shar	e of Cost," an:
	© Yes ◎ No						
'Hav	e you had coverage fr	om any Me	dicare plan other than	original N	Medicare within the	past 63 day	s (for example
wiedi	⊙ Yes ○ No	a medicare	FINO, of PPOJr				
	you have another Med	licare supp	lement policy in force?				
'Do y	○ Yes ○ No	nder anv c	that health insurance w	ithin the	nast 62 days /for or	amola en :	amployer unit
*Do y	e you nau coverage u	noer any o	mer meanin maurance w	na in cie	paar oo days (for e)	cample, an i	employer, unic
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*Do) 'Hav ndivi	dual plan)? O Yes O No						
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*Do) *Hav indivi	dual plan)? Yes No icant Signature By checking here ar	nd signing	below, I have read an	d agree	to the above		

Review and Sign

- The consumer must be able to read all of the statements on this page and agree.
 - Voice and remote signature users: You must read the statements to the consumer.
- If the consumer agrees, he/she needs to sign using one of the methods described <u>here.</u>

	n Applica	tion					
1	Plan Selection	2	Plan Application	3	Additional Information)4	Review an Submit
		 Plan Past Cove Auth 	Application Questions and Current Insuranc arage aorization	s Xe			
Aut Pleas	horization se review the staten	ients and c	uestions below with	the cons	umer. If the consur	ner agrees	, he/she must
ai u o A in m si A in m si a in p d d a I i a	re the basis for issuin inderstand that, within any have the right to io ontains material miss my person who, know surance or statemen hisleading, informatio ubjects such person i understand coverage remium is not determ oes not guarantee ot acknowledge receipt	g coverage the first tw escind my of tatements. vingly and w t of claim, o n concernin o criminal a , if provided ined until or verage will of the Guid	. I understand that the o years of the effective sooverage, adjust my p ith intent to defraud a ontaining any material g any fact material the nd divil penalties. I, will not take effect un overage is issued and be provided. e to Health Insurance	Application e date of or remiums, ny insuran Ily false in ereto, com ntil issued that this A for People	In Form becomes a j overage, UnitedHea or reduce my benefit oe company or other formation, or concea mits a fraudulent ins- by UnitedHealthcare pplication Form and with Medicare and :	part of the i lthcare Insu is if the App r person, fil ls, for the p urance act, a Insurance payment o the Outline	nsurance contra rrance Compan lication Form es an applicatio urpose of which is a crim Company, the f the initial prem of Coverage.
If the	Application Form i	s being cor	mpleted through an A	Agent or E	Broker:	dHoalthear	
- II F	company, and may be understand that an a orm and its contents,	compensa gent or brok underwritin	ted based on my enro ter cannot change or v ig, premium or covera	llment in a vaive any ge and <u>ca</u>	Plan. terms or requiremen <u>nnot grant approval</u> .	ts related to	o this Applicatio
Auth	orization for the Re	ease of Me	dical Information				
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provie cleari Comp this d unde eligib Comp disclo I notif revoc	pany's own information lisclosure and use of rstand this authorizat illity to enroll in the he pany to obtain and us osed, the information fy The Company, in w vable. If not revoked,	my information is volunt alth plan or may be re may no lon rriting, prior this authoriz	tion is to allow The Co tary and I may refuse to receive benefits, if a-disclosed to a third p ger be protected by Fe to the issuance of cov zation is valid for 24 m	to sign the permitted party only ederal priv verage. Aft onths from	 authorization. My re by law. I understand as permitted under a acy laws. I understai er coverage is issue n the date of my sign 	lity for cove efusal may, I the inform pplicable la nd I may er d, this auth nature.	rage and rate. I however, affect ation I authorize w, and once re- nd this authoriza orization is not
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provide arrived and a complete and a	pany's own informatic lisclosure and use of rstand this authorizat illity to enroll in the he pany to obtain and us osed, the information fy The Company, in w vaable. If not revoked, see see "Your Guide" t lerstand the plan wit ths of coverage if th r received from a ph	my information is volum alth plan or e may be no may no lon rriting, prior this authorit o determine Il not pay b ey are due ysician wit	tion is to allow The Co. tary and I may refuse : to receive benefits, if a-disclosed to a third p ger be protected by F4 to the issuance of co- cation is valid for 24 m if the following pre-ex- tenefits for stays beg to conditions for whi hin 3 months prior to	inpany to to sign the permitted party only - ederal priv verage. Aft conths from disting con ginning or dich media o the insu	authorization. My re by law. I understand as permitted under a acy laws. I understand er coverage is issue in the date of my sign dition waiting period medical expenses cal advice was give rance effective dat	lity for cove efusal may, I the inform pplicable la nd I may er d, this auth nature. applies to y incurred c n or treatn e.	rage and rate. I however, affect ation I authoriza w, and once re- id this authoriza orization is not you. luring the first nent recommen
providential cleari Comp this d unde eligib Comp disolo I notif revoc Pleas I und mont by or I hav	pany's own informatic lisolosure and use of stand this authorizat lifty to enroll in the hu pany to obtain and us osed, the information fy The Company, in w sable, if not revoked, as see "Your Guide" t lefestand the plan wit thes of coverage if the received from a ph e read all informatic	my informai ion is volun waith plan or e may be re may no lon rriting, prior this authoriz o determine Il not pay b ey are due ysician with m and have	tion is to allow The Co. tary and I may refuse : to receive benefits, if a-disclosed to a third p ger be protected by F4 to the issuance of ox- cation is valid for 24 m if the following pre-ex- enefits for stays beg to conditions for with hin 3 months prior to a naswered all quest	impany to to sign the permitted sarty only : eerage. Aff conths from disting con ginning or sich media o the insu	a uthorization. My re by law. Lunderstand as permitted under a acy laws. Lunderstand acy laws. Lunderstand the date of my sign dition waiting period medical expenses al advice was give rance effective dat e best of my ability	Ity for cove efusal may, I the inform pplicable la nd I may er d, this auth lature. applies to : incurred c n or treatm e.	rage and rate. I however, affect ation I authorize w, and once re- d this authorize orization is not orization is not you. luring the first nent recommen
providential providential providential providential completion of the set of	pany's own informatic lisiolsure and use of rstand this authorizat lilip to enroll in the his any to obtain and us sead, the information fy The Company, in w sale. If not revoked, as see "Your Guide" t lerstand the plan wi the of coverage if the received from a ph e read all informatic obtant Signature Bix checking hera a	my information is volum alth plan or a may no lon, may no lon, may no lon, ming, prior this authoriz o determine Il not pay b ey are due ysician witt on and have ad signing.	tion is to allow The Co transparent and the second second second to receive benefits, if decision and the second second second decision is valid for 24 m different second second second second to the second second second second second second second second second to a second second second second to a second sec	inpany to to sign the permitted aarty only : ederal privi- erage. Aft conths from disting con ginning or disting con disting con d	a uthorization. My re by law. I understand acy laws. I understand acy laws. I understand acy laws. I understand acy laws. I understa acy laws. I understa acy laws. I understa acy laws. I understand acy laws. I understand acy laws. I understand acy laws. I understand medical expenses all advice was give rance effective dat be best of my ability to the above	Ity for cove fusal may, I the inform pplicable la nd I may er d, this auth lature. applies to t incurred of n or treatm e.	rage and rate. however, affects ation I authorize and this authorize orization is not you. luring the first hent recomment

Agent Verification

- As an agent, you must complete the information on this page. Leave blank if the questions do not apply.
- Sign your name to confirm you have read and agree with the information on this page.
 - Note: for remote signature, agents need to check a box, which will serve as your signature. This applies to other forms, if applicable, where an agent signature is required (i.e., Replacement Notice)

1	Plan Selection	2	Plan Application	3	Additional Information	4	Review and Submit	Plan Selection
				► Age	nt Verification			AARP Medicare Supplement Insurance
				Plan	Payment Options	arv		Plan F Change Plan
								Requested Effective Date
Age For Ir	nt Verification	Use Only						07/01/2020 Change Date
insura	ance Producer must	complete th	e following informa	tion and incl	ude the notice of re	placement	coverage, if	
appro	priate, with this appl	lication. All ir	nformation must be	complete or	the application wil	l be returne	ed.	Application Options
								Save For Later
LIST a	iny other nearth ins	surance por	icles issued to the	applicant:]		Signatures will not be saved.
List p	olicies issued whi	ch are still i	in force:			1		
listr	olicies issued in th	he nast 5 ve	ars which are no	longer in fo	rce:			Print Application
cior p	Senerco rosaca in a	ie pasto ye	ars minimare no	ionger in to]		The application and associated
								forms will be pre-populated with information provided prior to this
Insura	ance Producer Name	e						screen.
		*Fir	st Name: Agent]		Adobe Acrobat Reader is require
		Midd	lle Initial:] 1		Contract Comment
	*Insurance Produ	La Joer Phone	Number: 215-90	2-8832]		Contact Support
	Insura	nce Produc	er Email:					Need help? Call the Producer He Desk at:
	Ins	urance Pro	ducer ID:					1-888-381-8581
*Insu	rance Producer Sig	gnature						Monday-Friday 8 a.m 8 p.m. E
	By checking here a	nd signing	below, I have read	d and agree	to the above			
	**							

Plan Payment Options

- Choose the payment option that best fits the consumer's needs. The consumer can choose either monthly coupon booklet payments OR recurring EFT.
 - For legal representatives: Recurring EFT will not be an available option.
- An estimated monthly plan rate is calculated and provided. This rate is based on the answers provided. It will not include discounts, such as multiinsured and EFT, if applicable. Discounts will be applied upon acceptance.
- Note: Please inform the consumer that the rate is subject to change upon additional review of the application.



Payment Details Summary

- Depending on which option was selected on the previous page, you may be presented with the following EFTform.
- The name on the bank account must match the name on the enrollment application. Therefore, the consumer (bank account holder) must read all of the statements, agree and sign by using the signature pad or touch device.
- All required banking information fields must be completed.



Electronic Plan Documents

Preferences

Consumers have the option to receive their Plan Documents (i.e. Certificate of Insurance, etc.) electronically or via paper

- The electronic option is only available via LEAN for AARP Medicare Supplement Plans.
- The Member ID card and the Coupon Booklet are mailed separately from the Plan Documents.
- When plan documents are available, the consumer will be notified by email and access to the documents will be provided on a secure website.

The types of communications available electronically are subject to change. If additional types of communications become available for electronic delivery, the consumer will have the opportunity to select their delivery preference at that time.



Final Application Review

- Before submitting the application, agents are required to have the consumerreview all information on the application and associated forms in Acrobat PDF when signing via touch screen or signature pad.
 - Upon submission, we strongly encourage that you provide a printed copy of the enrollment application and associated forms to the applicant.
- For voice signature users, agents must review the application to ensure accuracy.
- <u>If any changes need to be made</u>, close the PDF and use the back button to go back to the page where you need to make a correction.
- For remote signature, consumers will receive a copy of their application and subsequent forms electronically. See pages <u>64-67</u> for specific information.



Note: For privacy and security purposes, agentsare prohibited from saving the application PDF to their computers, flash drives and other portable storage devices. Agents can access the application via LEAN under "Saved/SubmittedApplications".

Application Submission

Submission Confirmation

- Upon submitting the application, you will be presented with a confirmation screen, which will include an immediate application status! In some cases, applications could be accepted within seconds.
 - Application status will not be pending for remote signature users as the application has been sent to the consumer for their digital signature; however, you will receive an email once the consumer signs.
 - For LEAN applications submitted with signatures, real-time application status is available via Jarvis.
- For some enrollment applications, (i.e. missing documentation for a Guaranteed Issue scenario), it could take approximately 14 business days to process, following the receipt of any additional documentation or information that may be required.
- You will also be given the opportunity to view and/or print the submitted application.



Confirmation emails will be sent to you and the consumer within 10 minutes after the application is submitted. The consumer will have the ability to check their application status online.

Application Submission

Additional Documentation

- If you have additional documents (such as Legal or Guaranteed Issue documents) that are needed to process the online enrollment application, please fax in the required documents to the following fax number: 248-524-5747.
 - This fax number must only be used to provide additional documentation for applications submitted through LEAN for AARP Medicare SupplementPlans.
- A fax coversheet is provided on the submission confirmation page for your convenience.
- Please be sure to include the consumer's name, address and AARP membership number on the fax coversheet.
- Once you receive a fax receipt confirmation, please return original documents to the consumer or destroy copies in a secured manner.



Remote Signature Submission Page

- This screen has instructions on the remainder of the remote signature process as covered previously.
- The consumer has the option to update their previously provided email address at this point. If email address is updated, please read the information in the gray box regarding email address changes.
- Please enter the access code the consumer will need to open and sign the application within DocuSign. The access code is agreed upon by you and the applicant.
 - The access code must be 5-15 characters and may include letters and numbers.
- Clicking on the "Launch Remote Signature" button does not mean your application is submitted! The applicant still has to complete the Remote Signature steps to sign and submit the application.



Remote Signature – DocuSign Process

- After completing the remote signature process in LEAN and submitting the application, the applicant will receive an email from DocuSign instructing them to review their document.
- The DocuSign email also includes instructions to the applicant to complete the process.
- The applicant has 24 hours to complete the DocuSign remote signature process.
- After clicking Review, the applicant will be sent to the DocuSign website.
- The applicant will have to enter the previously agreed upon Access Code.
- If the applicant forgets the code, you are able to see it by viewing the applicant's application in LEAN Saved applications.



Remote Signature – DocuSign Process

- After entering the access code, the applicant will be asked to read and agree to the Electronic Record and Signature Disclosure.
 Once accepted, the applicant will be presented with a copy of their application to review.
- Several "Sign" buttons will be on the application to be signed. Clicking on those buttons will prompt the applicant to choose signature style once but they will need to affix a signature at each signature space in the application.
 - NOTE: Interacting with other areas of the DocuSign site (i.e. home page of DocuSign) may direct the applicant away from the signing process and result in failure.
- After signing all "Sign" buttons, the applicant should click Finish to complete the process.



confirm your name, initials, and signature.		
Required		
ull Name*	Initials*	
Mary Smith	MS	
May Swith MS		
AL alo Cuill.		
07C30BB104884A0		
is a lasting Adapt and Cine I again that the algorithms and initials up	ill be the electronic representation of my signature and initials for all purpose	s when I (or

Remote Signature – DocuSign Process

- The applicant will be notified that they're done, and both applicant and agent will receive an email from DocuSign with a link to the completed, signed application. It is accessible by logging in with the access code.
 - The consumer also has the option to print or download from this screen, if they choose to do so. In either case, they will still receive a confirmation email with a link to the completed, signed application.
- Agents also have access to completed application by going to the home page of LEAN and clicking on the saved/submitted button.

You're Done Signing		₫.	×
You may download or print using the icons above	<u>.</u>		
CONTINUE			
consent for electronic delivery and will begin sen	ung the mon	nauon to	you n

Medicare Supplement / PDP Enrollments

- If you have a consumer enrolling in AARP Medicare Supplement and AARP MedicareRx plans, we've made it easy for you and your member.
- On the submission confirmation page, you will find a button that states "Start PDP app"
- Consumer information that was completed on the AARP Medicare Supplement application will be applied to the AARP MedicareRx application (and vice versa).
 - Information includes Name, address, email address, phone number, date of birth, gender, Medicare number and Medicare effective dates

	Contact Support
Inform applicant: Once your application is submitted, you will receive a confirmation email that provides you with a link to check the status of your application if an email address was provided.	Need help? Call the Producer H Desk at:
The application for test test was successfully submitted on 4/23/2020.	
Application Status	
PENDING	
Thank you for submitting an enrollment application for an AARP [®] Medicare Supplement Insurance Plan, insured by UnitedHealthcare Insurance Company. The information has been received and will be reviewed shortly. Applications take approximately 14 business days to process.	
View application	
Additional Documents	
If there are additional documents, such as the ones listed below, that need to be submitted for this application, please fax to 248-524-5747 using the downloadable fax coversheet below.	
Download Fax Coversheet	
AARP Membership #0123456789 must be included on the coversheet to avoid delays.	
Examples of Guaranteed Issue Documents	
Certificate of Creditable Coverage	
Notification of Rights	
Disenrollment Letter	
Examples of Legal Documents	
Power of Attorney	
Guardianship	
Conservatorsnip	

Medicare Supplement / PDP Enrollments

Follow these important steps:

- After clicking the "Start PDPApp" button, click on "Leave this page". You will be presented with the LEAN Home Page.
- 2. Click on the Companion Sales button found on the Home Page.
- Find the submitted application and click on "Open App" for the companion sale Part D application.
- 4. The first 2 pages of the Part D application will already be completed.
- 5. While the data is copied over, please confirm that the data is accurate with the consumer.



Application Status and Portal

- The consumer will receive an email confirmation once their application has been submitted to UnitedHealthcare.
- The consumer will have the ability to view their application status online.
- Once accepted the consumer will be able to access certain pages of the member portal prior to their plan effective date.





UnitedHealthcare


Viewing YourApplications and eSOAs

Locate Your Applications

- Both MA/PDP and Medicare Supplement applications can be viewed from the LEAN Home Page.
 - MA/PDP applications are viewed by clicking the "My Applications" button on the hamburger menu on the left side of LEAN.
 - Medicare Supplement applications are viewed by clicking the teal "Saved/Submitted Med Supp Applications" button on the Home Page.
 - PDP Companion Sale applications begun from a completed Medicare Supplement application can be opened and completed from the teal Companion Sales button.



MA/PDPApplications

- MA and PDP applications are stored in the My Applications section of LEAN.
- There are two tabs to MyApplications
 - The Action Required tab is for applications that have not yet been submitted
 - The Submitted tab is for applications that have been submitted
- The mobile app features a Refresh button for uploading applications and a View/Search Applications button to open the website in your mobile browser.



- Applications can have one of several statuses:
 - "Incomplete" for saved applications
 - "Pending Upload" for applications that have not been uploaded
 - "Remote Signature: In Process" when the member has not yet signed their DocuSign application.
 - "Remote Signature: Failed" when the member has declined their DocuSign application.
 - "Submitted" for all submitted applications"

MA/PDPApplications

- All of your submitted applications are in the Submitted tab.
- Your most recent 60 days of applications display by default.
 - You must use the Application Search Criteria to locate applications older than 60 days.

Action Required	Submitted				
Conf #	First Name	Last Name	Signed Date	Date Submitted	HA Conf #
E-181032165255243	Testhaoff	Testpdc	03/27/20	03/27/20 11:15 AM	Start HA
E-181032165255129	Testhaonline	Testpdc	03/27/20	03/27/20 11:15 AM	Start HA
E-5816977032320	Test	Test	03/23/20	03/23/20 04:11 PM	H-E5816977032320
E-5553161012120	test	test	01/21/20	01/21/20 11:10 AM	
E-5550164010820	test	test	01/08/20	01/08/20 09:14 AM	
E-5550132010520	jpstage2	Jan5after7	01/05/20	01/05/20 09:14 PM	
E-5550130010520	jpstage	Jan5fsurl	01/05/20	01/05/20 11:14 AM	

- You can also start the Health Assessment using the Start HA button in My Applications
 - This button will disappear after 3 days from the Date Submitted
 - This button will disappear after completing the Health Assessment
 - Completed Health Assessments will show a H-# confirmation number instead of the button
 - Clicking the H-# confirmation number will allow you to view completed Health Assessments

Scopes of Appointment

- Scopes of Appointment are stored in the My Applications section of LEAN under the My SoA Confirmations tab at the top.
- There are two tabs to the My SoA Confirmations page:
 - The Action Required tab is for eSOAs that have not yet been completed
 - The Completed tab is for eSOAs that have been completed
- The mobile app features a Refresh button for uploading eSOAs and a View/Search SoA Confirmations button to open the website in your mobile browser.

Enrollment Appli	cations My	SoA Confirmation	ns			
Refresh				View / Search S	SoA Confirmations	1
Action Requi	red Com	pleted				
Confirmation Number	First Name	Last Name	Signed Date	Status	Date Completed	
-				Incomplete		Open

- eSOAs can have one of several statuses:
 - "Incomplete" for saved eSOAs
 - "Pending Upload" for eSOAs that have not been uploaded
 - "Remote Signature: In Process" when the consumer has not yet signed their DocuSign eSOA.
 - "Remote Signature: Failed" when the consumer has declined their DocuSigneSOA.
 - "Completed" for all completed eSOAs.

Searching for Applications/eSOAs

- All submitted applications and eSOAs are stored in the Submitted and Completed tabs of the My Applications page.
- While on the mobile app, you can see all of your submitted applications and eSOAs, but you cannot view, download, or delete them.
- Toview, download, or delete applications and eSOAs, use the website. On the website, you can view submitted applications and eSOAs, download PDF copies, or delete incomplete entries.
- On the website, only the past 60 days' worth of applications and eSOAs will display automatically.
- On the website, the Application and eSOA Search Criteria are open by default.
- To view applications and eSOAs older than 60 days, complete at least one search criteria.

Medicare #	Writing ID	
	ANC15246774	
Applicant's First Name	Applicant's Last Name	
Signature Date - From	То	
	#	Ê
Effective Date - From	То	
	m	
Confirmation Number	Date Of Birth	
		m
Search All Applications	Check this box to search for any applications submit	itted
	over 12 months prior to today's date	

Medicare Supplement Applications

Saved Applications

- In-progress enrollment applications will be automatically deleted 90 days after they were last saved.
- When resuming an enrollment application, you must ask all questions and reconfirm all prior answers, as the consumer's status or medical conditions may have changed. Signatures must be recaptured.
 - To make a correction to an already sent remote signature application, click resume, fix the mistake and resend the application by going to the last page to click on the "launch remote signature" button
- Remote Signature status can also be found on this table. To resend a remote signature application to the consumer to sign, click on the "Re-send" button on the status column.

Submitted Applications

• Submitted enrollment applications and associated forms will be available for viewing and printing for up to 90 days.

		apany				
ved and Sub	mitted Applica	ations				
elow is a list of all ignature. To resen oplicant's email a ays after they wer	ations 1-10 of of your applications id a remote signature ddress and provide t e first saved.	30 that are saved and/ e link, click on re-ser he Access code aga	or waiting for the id button below a in. These applica	applicant to com nd you will be pro tions will be dele	plete a remote ompted to re-e ted automatic	e enter ally 9
Last Name	<u>First Name</u> +	AARP Membership #	Date Saved	Status for Remote Signature		
			08/13/2018	NA	delete	rest
			08/09/2018	NA	<u>delete</u>	resu
asdas	sadas	2324234234	07/30/2018	NA	<u>delete</u>	resu
Clark	Angeline	1545641565	08/16/2018	NA	delete	resu
Cooper	Sheldon	1879236523	08/17/2018	SENT re-send	<u>delete</u>	resu
Dagra	Zaviyar	4756486548	08/14/2018	NA	<u>delete</u>	resu
Dan	Linda	2232746827	08/07/2018	NA	<u>delete</u>	resu
dasdad	sda	2324234324	08/02/2018	NA	<u>delete</u>	resu
dasds	rwdaed	2131231234	08/02/2018	NA	<u>delete</u>	resu
fdafew	sdyuhjno	1234567890	08/03/2018	NA	<u>delete</u>	rest
			Previo	ua 1 2	3 4	N
ubmitted Ap ubmitted applicati ewing and printin Last Name	oplications 1-1 ons and associated g for up to 90 days (<u>First Name</u>	0 of 107 forms are accessible via PDF file).	e starting one day Submitted	after submission	and available	e for
Tastodo	Tech (SLIR)	123/667800	08/16/2018	RENDING	2024784	
Clark	Angeline	1545541555	08/16/2018	ACCEPTED	2024784	
TestOff2	TestOff2	123455789	08/16/2018	PENDING	2024784	vi vi
Test4	Noah	123456789	08/16/2018	PENDING	2024784	v
	TestPDPURI	1234567890	08/16/2018	PENDING	2024784	
Pdc	A REAL PROPERTY AND A REAL					-
Pdc Kapoor	Avush	2513569746	08/16/2018	PENDING	2024784	v
Pdc Kapoor Test3	Ayush Noah	2513569746 123456789	08/16/2018	PENDING	2024784	<u>vi</u> vi
Pdc Kapoor Test3	Ayush Noah	2513569746 123456789 123456789	08/16/2018 08/16/2018 08/16/2018	PENDING PENDING	2024784 2024784 2024784	

Atlanta

123456789

08/16/2018 PENDING 2024784

Previous 1 2 3 4 5 ... 11 Next

Medicare Supplement Applications

- To resend a remote signature application, click on the "re-send" button found on the saved application table.
- You will be provided the opportunity to change the consumer's email address, if the consumer has directed you.
 - Consumer may provide us with one email address. Changing the email address for remote signature, will also change where we deliver other items that they may have agreed to early on (i.e. electronic plan documents).
- You are also given the option to change the access code, in the event the original code with forgotten or misplaced by the consumer.
- If a new email address is entered or if a new access code was generated, the consumer will receive two emails; one stating that the original application link has been disabled; and another with a new link to the application where, if applicable, the new access code can be used.





Support & Resources

Support

For additional support with questions related to LEAN, please contact the Producer Help Desk (PHD):

• Email phd@uhc.com

Please include your full name, agent ID, contact information, and a brief description of your issue. Screen shots are also helpful if you receive an error.

OR

• Call 888-381-8581 (Option 3)

Please be prepared to enter your agent ID.

Resources

Reference and training materials are available on Learning Lab.

- User Guide
- FAQ
- Job Aids
- Videos

J

• Sign Up for Training